



LIMITED TRANCHE

Offshore Endowment Plans

 EURO ΕΥΡΩ

 YEN

 DOLLAR

 POUND

Finding the right offshore investment can be a key factor in growing your wealth, by diversifying your investment by currency and geographic location.

Discovery Invest offers you access to a wide range of offshore investment funds managed by some of the most experienced global fund providers.

In addition to this, we have also secured a limited tranche of offshore capacity at an enhanced rate for your Offshore Endowment Plan. This improved exchange rate manifests in an upfront boost (called the Offshore Upfront Investment Integrator) on your Offshore Endowment Plan.



An enhanced exchange rate

If you have a Discovery LIFE PLAN with a premium in excess of R875, you will effectively receive a 13.0% better exchange rate which translates into a 15% Offshore Upfront Investment Integrator boost to the value of your investment.

If you do not meet the qualifying criteria above, you will receive a 9.1% better exchange rate which translates into a 10% Offshore Upfront Investment Integrator boost to the value of your investment.



The Offshore Upfront Investment Integrator

In order to benefit fully from the Offshore Upfront Investment Integrator, you must remain invested in the Offshore Endowment Plan for a full 10 years.

At the end of five years you will have the option to withdraw 50% of the Offshore Upfront Investment Integrator value, including any increase or decrease in value depending on investment returns, or reinvest it in your Offshore Endowment Plan. The remainder will be paid after 10 years. The Offshore Upfront Investment Integrator will be paid out as long as you remain invested in your Offshore Endowment Plan.

Please note: The value of the Offshore Upfront Investment Integrator is based on the taxation basis applicable to insurance companies at the present time. Should the taxation basis applicable to life assurance companies change in any manner at any time in the future, then Discovery Invest reserves the right to alter the Offshore Upfront Investment Integrator accordingly to reflect the impact of the taxation changes.



Technical details

- If you have a Discovery LIFE PLAN premium of more than R875 at the outset of your Offshore Endowment Plan, and your Discovery LIFE PLAN premium subsequently falls below the minimum premium of R875, the Offshore Upfront Investment Integrator will be recalculated at a rate of 10% as opposed to the original 15%.
- In the event of the death of the life assured, the death benefit will include a proportion of the Offshore Upfront Investment Integrator, proportionate to the length of time the Offshore Endowment Plan has been in force. The proportion is calculated as follows:
 - Death before the fifth anniversary of the policy: 10% of the value of the Offshore Upfront Investment Integrator for each year or part thereof
 - Death after the fifth anniversary but before the tenth anniversary of the policy: 20% of the remaining value of the Offshore Upfront Investment Integrator for each year or part thereof after the fifth policy anniversary.



Why choose Discovery Invest's Offshore Endowment Plans?

Discovery Invest offers two kinds of Offshore Endowment Plans so that you can choose the product that best suits you. The Core Offshore Endowment Plan gives you a tax-efficient investment structure with access to a selection of funds covering a diverse range of geographical regions and specialist markets.

The Classic Offshore Endowment Plan gives you this, but also includes a unique set of features to enhance and protect your investment.

1. The Offshore Capital Gains Tax Funder™ which protects you against capital gains tax eroding your investment returns
2. Protection to help cushion falls in your fund value through the Offshore Asset Protector™
3. The Offshore LifeBooster™ which pays out an additional amount of up to 100% of your initial investment in the event of death.

If you would like to know more about these features, please speak to a financial advisor or send us an email at OffshoreLimitedTranche@discovery.co.za.



How much you need to invest

Only lump-sum contributions may be paid to the Offshore Endowment Plans.

Minimum lump-sum contribution:

R100 000 or \$10 000 or £7 500 or €10 000 or ¥1 000 000.



The fees you need to pay

Discovery Invest Annual administration fee: 0.5% per year, deducted monthly.

Protector Premium: 1.2% per year, deducted monthly. (This is only applicable to the Classic Offshore Endowment Plan to provide the enhancements and protections.)

Trustee and custodian fee: 0.35% to 0.5% per year, deducted monthly.

Initial financial adviser fee: Up to 4% plus VAT.

Ongoing financial adviser fee: 0% to 1.5% per year plus VAT.

Switching fee*: 0.25% of the amount switched.

There are no initial administration fees payable to Discovery Invest. Fund managers may charge fees on the funds that you choose.

Discovery may earn rebates on some of these fees. The fees, charges and Protector Premiums may be altered from time to time.

*The first four switches per year are free.



When you can withdraw your money

Under current legislation you may make one withdrawal in the first five years (with the exclusion of the first year) of the Offshore Endowment Plans. The maximum withdrawal amount is the aggregate value of contributions paid, accumulated at 5% per year. Some fund managers may levy a charge on withdrawals.

Please note that the Offshore Upfront Investment Integrator as well as the unique enhancements and protections on the Classic Offshore Endowment Plan will be reduced on early withdrawal.



What happens to your investments if you die?

On the Offshore Endowment Plans, the proceeds will be paid to your stated beneficiaries, with a proportionate amount of the Offshore Upfront Investment Integrator you qualified for. If you invested in the Classic Offshore Endowment Plan, you may also qualify to receive the Offshore LifeBooster.



Want to learn more?

For more details, please contact your financial advisor or send us an email to OffshoreLimitedTranche@discovery.co.za

All marketing material is available on the Discovery Invest website www.discovery.co.za

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Discovery Life is a registered long-term insurer and an authorised financial services provider.

Discovery Invest is an authorised financial services provider.

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The Discovery Invest Offshore Endowment Plan is administered by Discovery Life Investment Services (Pty) Limited trading as Discovery Invest, a subsidiary of Discovery Holdings Limited. An authorised financial services provider.

The value of units may go down as well as up and past performance is not necessarily a guide to the future.

Policyholders obtain the benefit of a policyholder protection scheme in terms of which Discovery Invest is required to hold assets representing at least 90% of policyholder liabilities in trust with an approved third party trustee.

The Offshore LifeBooster™ is provided by Discovery Life in South Africa as a separate policy, but forms part of the Classic Offshore Endowment Plan package.



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